# Financial Statements

# BRONX HOUSE - EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP)

October 31, 2016

# BRONX HOUSE EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP) FOR THE YEAR ENDED OCTOBER 31, 2016

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#### INDEPENDENT AUDITORS' REPORT

Bronx House - Emanuel Camps, Inc.
(D/B/A Berkshire Hills Eisenberg Camp)
To The Board of Directors

We have audited the accompanying financial statements of Bronx House – Emanuel Camps, Inc. (a nonprofit organization D/B/A Berkshire Hills Eisenberg Camp), which comprise the statements of financial position as of October 31, 2016 and 2015, and the related statements of cash flows for the years then ended, and the related statements of activities and functional expenses for the year ended October 31, 2016, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

# Leaf Saltzman

Bronx House – Emanuel Camps, Inc. (D/B/A Berkshire Hills Eisenberg Camp)
To The Board of Directors

# Auditors' Responsibility (Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bronx House — Emanuel Camps, Inc. as of October 31, 2016 and 2015, and the changes in its net assets for the year ended October 31, 2016 and its cash flows for the years ended October 31, 2016 and 2015 in accordance with accounting principles generally accepted in the United States of America.

# Report on Summarized Comparative Information

We have previously audited the 2015 statements of activities and functional expenses of Bronx House – Emanuel Camps, Inc. for the year ended October 31, 2015, and our report dated March 9, 2016 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein for the year ended October 31, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Leaf, Miele, Manganelli, Fortunato & Engel, PLLC
Certified Public Accountants

New York, New York March 1, 2017

# BRONX HOUSE-EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP) STATEMENTS OF FINANCIAL POSITION AT

	OCTOBER 31,		
	<u>2016</u>		<u>2015</u>
ASSETS			
Cash and cash equivalents	\$ 1,263,54	4 \$	1,430,085
Grants receivable	12,33	9	24,865
Unconditional promises to give	210,00	0	-
Camp enrollment fee receivable	12,49	7	6,182
Camp fees and other receivable	80	3	645
Due from UJA pooled investment account	509,58	2	=:
Prepaid expenses	38,92		42,820
Property and equipment, net of accumulated depreciation	641,34	<u>5</u> _	486,829
TOTAL ASSETS	<b>\$ 2,689,03</b>	<u>7</u> <u>\$</u>	1,991,426
LIABILITIES			
Accounts payable	\$ 100,30	4 \$	30,273
Accrued expenses	15,66	3	26,810
Deferred revenue	200,78	<u>2</u> _	163,696
TOTAL LIABILITIES	316,74	9 _	220,779
NET ASSETS			
Unrestricted			
Undesignated	1,360,09	1	658,450
Board designated for reserve	700,19	7	700,197
Total unrestricted	2,060,28	8	1,358,647
Temporarily restricted	312,00	0	412,000
TOTAL NET ASSETS	2,372,28	8	1,770,647
TOTAL LIABILITIES AND NET ASSETS	<b>\$ 2,689,03</b>	<u>7</u> <u>\$</u>	1,991,426

# BRONX HOUSE-EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP) STATEMENT OF ACTIVITIES

# FOR THE YEAR ENDED OCTOBER 31, 2016

# (WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED OCTOBER 31, 2015)

	UNR	<u>ESTRICTED</u>		PORARILY TRICTED		TOTAL 2016		<u>TOTAL</u> 2015
Revenue and Support								
Grants	\$	290,534	\$	-	S	290,534	S	255,343
Contributions - public support		511,698		347		511,698		791,762
Camp enrollment fees		1,917,620		-		1,917,620		1,682,136
Camper fees and other miscellaneous revenue		146,647		-		146,647		123,855
Net assets released from restrictions		100,000		(100,000)		34		
Total Revenue and Support		2,966,499		(100,000)	_	2,866,499		2,853,096
Expenses								
Program Services								
Summer Camp		1,318,261		. <del></del>		1,318,261		1,220,930
Adult Vacation Center		467,783		(*)		467,783		461,489
Retreats		337,172		390		337,172		332,636
Total Program Services		2,123,216	8	-		2,123,216		2,015,055
Support Services		, ,				- <b>,,</b>		-,,
Management and general		113,043		_		113,043		108,938
Fundraising		28,599		-		28,599		14,471
Total Expenses		2,264,858			_	2,264,858		2,138,464
Change in net assets		701,641		(100,000)		601,641		714,632
Net assets - beginning		1,358,647		412,000	_	1,770,647	_	1,056,015
Net assets - end	\$	2,060,288	<u>\$</u>	312,000	<u>\$</u>	2,372,288	\$	1,770,647

(WITH SUMMARIZED COMPARATIVE TOTALS FOR THE YEAR ENDED OCTOBER 31, 2015) (D/B/A BERKSHIRE HILL EISENBERG CAMP) STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED OCTOBER 31, 2016 BRONX HOUSE-EMANUEL CAMPS, INC.

													Octol	October 31,	
	Summer	Ŀ	Ad	Adult			I	Total	Mana	Management &			2016		2015
	Camp	ı	/acatio	Vacation Center	~	Retreats	됩	Programs	اق	General	Fundraising		Total		Total
Expenses															
Compensation	\$ 524,571		<del>69</del>	199,727	6 <del>9</del>	110,330	69	834,628	€9	65,617	\$ 23,284	€9	923,529	<del>6/3</del>	858,504
Payroll taxes	36,915	15		14,921		8,002		59,838		4,216	486		64,540		63,145
Employee benefits	59,591	91		17,928		15,494		93,013		15,823	1,826		110,662		117,302
Professional fees	8,058	28		3,665		3,588		15,311		12,750	90		28,069		26,118
Office expense	4,111	11		1,313		245		5,669		105	233		6,007		6,927
Office rent	14,165	92		2,237		1,243		17,645		6,460	745		24,850		24,250
Telephone, computer, and internet	20,249	49		4,712		4,087		29,048		1,500	32		30,580		24,411
Seasonal help expense	51,533	33		27,423		9,056		88,012			*		88,012		79,394
Camp programs and entertainment	220,564	Z		58,766		9,456		288,786		104	25		288,915		288,959
Camp utilities	26,451	51		13,782		14,243		54,476			34		54,476		52,314
Camp supplies	138,485	82		59,373		98,819		296,677		Ī	1		296,677		284,569
Camp education and seminars	9,780	80		1		ı		9,780		1,435	•		11,215		5,740
Bank and credit card fees	30,269	69		6,042		1,926		38,237		207	'		38,444		36,812
Travel and meals	14,320	20		1,755		3,170		19,245		1,559	730		21,534		19,398
Depreciation	29,334	34		13,493		13,493		56,320		1,761	587		58,668		43,647
Repairs and maintenance	70,737	37		21,504		20,779		113,020		1	1		113,020		96,147
Camp promotion	13,589	89		929		2,924		17,069		1	159		17,228		21,018
Dues, licenses, and miscellaneous	7,748	<del>2</del>		1,690		1,421		10,859		3:	484		11,343		13,172
Insurance	37,791	91		18,896		18,896		75,583		1,506	Ī		77,089		75,528
Interest		i				1		1					100.		1,109
Total Expenses	\$ 1,318,261		69	467,783	69	337,172	\$ 2	2,123,216	693	113,043	\$ 28,599	€9	2,264,858	<b>69</b>	2,138,464

# BRONX HOUSE-EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP) STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED

	ОСТОВ	BER 31,
	<u>2016</u>	<u>2015</u>
Cash Flows From Operating Activities		
Change in net assets	\$ 601,641	\$ 714,632
Adjustments to Reconcile Change In Net Assets		
To Net Cash Provided By Operating Activities		
Depreciation	58,668	43,647
Investment income - UJA pooled investment account	(9,582)	=
(Increase) Decrease in:	(2)	
Grants receivable	12,526	(6,595)
Unconditional promises to give	(210,000)	6,900
Camp enrollment fee receivable	(6,315)	(2,498)
Camp fees and other receivable	(158)	11,186
Prepaid expenses	3,893	(15,209)
Increase (Decrease) in:	,	( - , ,
Accounts payable	70,031	(19,038)
Accrued expenses	(11,147)	5,160
Deferred revenue	37,086	45,873
Total Adjustments	(54,998)	69,426
Net Cash Provided By Operating Activities	546,643	784,058
Cash Flows From Investing Activities		
Purchase of property and equipment	(213,184)	(286,541)
Advances to UJA pooled investment account	(500,000)	3
Net Cash Used in Investing Activities	(713,184)	(286,541)
Cash Flows Even Financing Astritics		
Cash Flows From Financing Activities  Pensyments of note payable		(20.252)
Repayments of note payable	, =	(20,353)
Net increase (decrease) in cash and cash equivalents	(166,541)	477,164
Cash and cash equivalents - beginning of period	1,430,085	952,921
Cash and cash equivalents - end of period	\$ 1,263,544	\$ 1,430,085
Supplementary Information:		
Interest paid during period	\$ -	\$ 1,109
Income taxes paid during period	\$ -	\$ -

#### NOTE 1 – NATURE OF ACTIVITIES

Founded in 1931, Bronx House Emanuel Camps, Inc. (the "Camp" or the "Organization" and D/B/A Berkshire Hills Eisenberg Camp) is a nonprofit charitable organization that owns and operates a camp located in the Berkshires on approximately 600 lakefront acres in Copake, New York for the purpose of enhancing camper personal development through its programs conducted in nature's setting and emphasizing Jewish values. The Camp fulfills its mission through the wisdom of Jewish teaching and the experience of group living to build a community that reflects Jewish values, but welcomes persons of all faiths as campers.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Basis of Accounting:

The Camp maintains its accounts, as well as prepares its financial statements, on the accrual basis of accounting.

#### Basis of Presentation:

Financial statement presentation follows the provisions included in Financial Accounting Standards Board Accounting Standards Codification for "Not-For-Profit Entities", which constitutes generally accepted accounting principles in the United States of America ("GAAP") for non-profit entities such as the Organization. GAAP requires the Organization to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. At October 31, 2016 and 2015, the Organization had temporarily restricted net assets of \$312,000 and \$412,000, respectively, and no permanently restricted net assets at October 31, 2016 and 2015.

#### Functional Allocation of Expenses:

The costs of providing the programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Income Taxes:

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code, and qualifies for the charitable contribution deduction.

# NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Use of Estimates:

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the dates of the financial statements, and reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

# Cash Equivalents:

For purposes of the statements of cash flows, the Organization considers all unrestricted highly liquid debt instruments with initial maturities of three months or less or investments in money market mutual funds to be cash equivalents.

# Revenue and Support Recognition:

Contributions and grants received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions and grants are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions and grants that have met donor-imposed restrictions in the same reporting period, if any, are reported as unrestricted.

Unconditional promises to give which occurred before year-end are recorded as receivables and are recognized as support in the statement of activities on a net realizable value basis. At October 31, 2016, unconditional promises to give amounted to \$210,000, and at October 31, 2015, there were no unconditional promises to give.

Camp enrollment fees, camper fees and other event fees are recognized as revenue for the specific summer or event for which the fees are received. Such fees received in advance are recognized as deferred revenue.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

#### Receivables:

The Organization uses the allowance method to determine uncollectible accounts. On a periodic basis, the Organization evaluates the receivables and establishes an allowance, if necessary, based on collection experience or management's analysis. At October 31, 2016 and 2015, no allowance was provided on any of the receivable balances, including promises to give. An account is considered past due based on payment history, and uncollectible receivables are charged off when all reasonable collection efforts have failed. The receivables are not generally collateralized.

#### Fair Value Measurements:

The provisions included in GAAP concerning "Fair Value Measurements and Disclosures", define fair value, establish a framework for measuring fair value and expand disclosures about fair value measurements. These provisions apply to the Organization's balance due from UJA pooled investment account, which is presented at fair value.

#### **Donated Services:**

The Board of Directors donates significant amounts of their time in program activities. The value of this contributed time is not reflected in the accompanying financial statements because it does not meet the criteria for recognition provided in GAAP. In addition, no objective basis is available to measure the value of such services.

#### Summarized Comparative Data:

The amounts shown for the year ended October 31, 2015 in the accompanying statements of activities and functional expenses are included to provide a basis for comparison with October 31, 2016 and present summarized totals only. Accordingly, the October 31, 2015 totals are not intended to present all information necessary for a fair presentation in conformity with GAAP. Such information should be read in conjunction with the Organization's financial statements for the year ended October 31, 2015 from which the summarized information was derived.

#### Compensated Absences:

The Organization provides for the carryover of up to 5 days of unused vacation time beyond the year. Management's policy is to recognize this cost as paid rather than accrue for it at the statement of financial position dates because the amount is not considered material.

#### Recently Issued Accounting Standard Updates Not Presently Effective:

On August 18, 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. The amendments in this ASU require not-for-

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Recently Issued Accounting Standard Updates Not Presently Effective (continued):

profit organizations to improve their presentation and disclosures to provide more relevant information about their resources (and the changes in those resources) to their donors, grantors, creditors, and other users as applicable. This update stipulates qualitative and quantitative requirements in a number of areas, including net asset classes, investment return, expenses, liquidity and availability of resources, and presentation of operating cash flows. The amendments will be effective for the fiscal year ending October 31, 2019. The Organization is currently in the process of evaluating the impact of the adoption of this ASU on the financial statements

On May 28 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers. The standard's core principle is that an entity will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This standard also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. This standard will be effective for the fiscal year ending October 31, 2020. The Organization is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments-Credit Losses. The standard requires a financial asset (including accounts receivable) measured at amortized cost basis to be presented at the net amount expected to be collected. Thus, the statement of activities will reflect the measurement of credit losses for newly-recognized financial assets as well as the expected increases or decreases of expected credit losses that have taken place during the period. This standard will be effective for the fiscal year ending October 31, 2022. The Organization is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.

Management does not believe that any other recently issued, but not yet effective, accounting standard if currently adopted would have a material effect on the accompanying financial statements.

#### Date of Management's Review:

Management has evaluated all subsequent events through March 1, 2017, the date the financial statements were available to be issued.

#### NOTE 3 – CONCENTRATIONS OF CREDIT RISK

The Camp maintains its cash balances in accounts with various financial institutions. Such accounts are insured up to \$250,000 by the Federal Deposit Insurance Corporation at each financial institution. Balances of cash and cash equivalents in excess of federally insured limits at October 31, 2016 and 2015 approximated \$850,000 and \$794,000, respectively. The Camp has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on its cash accounts.

Management does not believe the balance due from the United Jewish Appeal – Federation of Jewish Philanthropies of New York, Inc. ("UJA") pooled investment account is subject to substantial credit risk because of UJA's large net asset base and history of financial stability; however, as discussed in Note 5, the balance of the receivable is subject to the performance of UJA's investment portfolio which itself is subject to interest rate, credit and market risk.

# **NOTE 4 – PROMISES TO GIVE**

Unconditional promises to give consists of the following at October 31, 2016:

Amounts due in:

Less than one year One to five years	\$ 63,000 147,000
Total at October 31, 2016	\$ 210,000

There were no unconditional promises to give at October 31, 2015.

# NOTE 5 – DUE FROM UJA POOLED INVESTMENT ACCOUNT AND FAIR VALUE MEASUREMENTS

The Organization has a balance receivable at October 31, 2016 from the UJA advanced for the purpose of obtaining an investment return. The Organization and the UJA have agreed that the amount of UJA's repayment obligation to the Organization is derived from the performance of an investment portfolio which includes funds pooled from multiple participating organizations. Since the value of the balance receivable is based on the amount of funds advanced to UJA, as adjusted by the performance of UJA's investment portfolio from the date advanced, the balance receivable is subject to fair value measurement.

The Financial Accounting Standards Board (FASB) issued guidance on fair value measurements which establishes a framework for measuring fair value and requires additional disclosures about fair value measurements. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value and

# NOTE 5 – DUE FROM UJA POOLED INVESTMENT ACCOUNT AND FAIR VALUE MEASUREMENTS (CONTINUED):

requires that assets and liabilities carried at fair value be classified and disclosed in the following three levels of inputs, with Level 1 having the highest priority:

- Level 1 Inputs based on quoted prices for identical assets or liabilities in active markets at the measurement date.
- Level 2 Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar instruments in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

The UJA's investment portfolio, in addition to investments valued at quoted prices, includes significant investments in asset classes such as hedge funds, private equity and real estate, which may be subject to unobservable valuation techniques. As a result, the Organization categorizes the balance receivable from the UJA, the value of which is based on the performance of the UJA's investment portfolio, as Level 3, as follows:

2016	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs
2010	10131	(revert)	(Level 2)	<u>(Level 3)</u>
Due from UJA pooled				
investment account	\$ 509,582	<u>\$ - 0 -</u>	<u>\$ - 0 -</u>	<u>\$ 509,582</u>

The Organization recognizes transfers of assets in and out of levels as of the date an event or change in circumstances causes the transfer. There were no transfers between levels during the years ended October 31, 2016 and 2015.

# NOTE 5 – DUE FROM UJA POOLED INVESTMENT ACCOUNT AND FAIR VALUE MEASUREMENTS (CONTINUED):

The reconciliation of the beginning balance of this Level 3 asset valued at fair value on a recurring basis to the ending balance is as follows for the year ended October 31, 2016:

Balance receivable, beginning of year	\$
Advances to UJA	500,000
Allocated net investment return (included in camper fees	
and other miscellaneous income on statement of activities)	9,582
Balance receivable, end of year	\$ 509,582

The value of the receivable due from the UJA pooled investment account is exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with this balance, it is at least reasonably possible that changes in its value will occur in the near term, and that such changes could materially affect the balance of unrestricted net assets.

In addition, the UJA has agreed to repay any portion of the balance owed to the Organization by the end of the month following the Organization's stipulated request, subject to liquidity restrictions pertaining proportionately to the underlying investment portfolio and interim investment results.

#### **NOTE 6 – PROPERTY AND EQUIPMENT**

Property and equipment acquired is stated at cost. Donated property and equipment is recognized at fair value as of the date donated. Additions, renewals and improvements of property and equipment over \$1,000 are capitalized. Expenditures for maintenance and repairs are expensed as incurred. The cost of property and equipment retired or sold, together with the related accumulated depreciation is removed from the appropriate accounts, and the resulting gain or loss is included in the statement of activities. Depreciation of property and equipment is computed using the straight-line method over the estimated useful lives of the related assets, and is not recorded until the related asset has been placed into service.

The value of the approximately 600 acres of land owned by the Camp in addition to the value of various residential, recreational, entertainment and dining facilities maintained on the Camp's property have never been capitalized in the Organization's financial statements, which is a departure from GAAP. However, management does not believe that the unrecognized remaining book value of the land and the facilities built thereon at the statement of financial position dates would be material to the financial statements given the 80 plus years the Camp has owned the land and the significant length of time that has elapsed from the time the facilities were erected. Moreover, the Organization's capitalization policy is presently properly implemented.

# NOTE 6 - PROPERTY AND EQUIPMENT (CONTINUED):

A summary of the Camp's property and equipment recognized in the financial statements in accordance with GAAP is as follows at October 31, 2016 and 2015:

			Estimate d
	<u> 2016</u>	<u>2015</u>	<b>Useful Lives</b>
Vehicles	31,263	31,263	5 Years
Building	350,614	173,400	27 Years
Camp fixtures	220,091	195,914	7 - 10 Years
Building and property improvements	73,980	54,280	10 - 15 Years
Machinery and equipment	82,079	33,196	5 Years
Website	33,500	33,500	5 Years
Construction in progress		56,790	n/a
	791,527	578,343	
Less: Accumulated Depreciation	150,182	91,514	
<b>Total Property and Equipment</b>	\$ 641,345	\$ 486,829	

Construction in progress at October 31, 2015 consisted largely of amounts relating to the construction of a shower house which was completed and in use during the current fiscal year.

#### NOTE 7 – NET ASSETS – TEMPORARILY RESTRICTED

Temporarily restricted net assets are restricted for the following purposes at October 31:

	<u>2016</u>	<u>2015</u>
Capital improvements to camp		
and/or special projects	<u>\$ 312,000</u>	<u>\$ 412,000</u>

#### **NOTE 8 – RELATED PARTY TRANSACTIONS**

During the years ended October 31, 2016 and 2015, the Organization received contributions approximating \$350,000 and \$630,000, respectively, from members of the Organization's board of directors and their affiliates.

#### NOTE 9 - RENT AND LEASE EXPENSE

The Organization leases office space on a month-to-month basis at approximately \$2,000 per month. Rent expense for the office space for the years ended October 31, 2016 and 2015 amounted to \$24,850 and \$24,250, respectively. In addition, the Organization also leases a vehicle. Vehicle lease expense for each of the years ended October 31, 2016 and 2015 approximated \$2,800.

# **NOTE 10 – ADVERTISING EXPENSE**

Advertising is expensed as incurred and amounted to \$17,228 and \$21,018 for the years ended October 31, 2016 and 2015, respectively.

#### NOTE 11 - MULTIEMPLOYER PENSION PLAN

The Organization participates in the "Retirement Plan for Employees of United Jewish Appeal-Federation of Jewish Philanthropies of New York, Inc. and Affiliated Agencies and Institutions (Part A)" (the "Plan"), which is a multiemployer pension plan. Contributions to the Plan are included in employee benefits on the statement of functional expenses, and amounted to \$30,708 and \$39,380 for the years ended October 31, 2016 and 2015, respectively.

The Employer Identification Number of the Plan is 51-0172429 and the three-digit plan number is 333. The Organization is not required to file an annual zone certification under the Pension Protection Act of 2006 (PPA) and disclosures concerning a financial improvement plan or a rehabilitation plan are not applicable. The Plan is at least 80% funded using the most recent financial information as of October 1, 2015, the beginning of the Plan year.

The risks of participating in multiemployer pension plans are different from single-employer plans. Assets contributed to a multiemployer plan by one employer may be used to provide benefits to employees of other participating employers. If a participating employer stops contributing to the Plan, the unfunded obligations of the Plan may be borne by the remaining participating employers.

In addition to regular contributions, the Organization could be obligated to pay additional amounts known as a withdrawal liability, if the multiemployer pension plan has unfunded vested benefits and the Organization decreases or ceases participation in that plan. The Organization has not recognized any estimated withdrawal liability expense at October 31, 2016 and 2015.

#### **NOTE 12 – MAJOR DONORS**

Of the grants reported in the Organization's statements of activities for the years ended October 31, 2016 and 2015, approximately 97% and 88%, respectively, are attributable to grants made by the United Jewish Appeal – Federation of Jewish Philanthropies of New York, Inc.

In addition, approximately 24% and 64% of the Organization's public support was attributable to one donor for the years ended October 31, 2016 and 2015, respectively.

# NOTE 13 – CAMP ENROLLMENT FEES

The components of camp enrollment fees are as follows for the years ended October 31:

	<u>2016</u>	<u>2015</u>
Summer camp	\$ 1,190,512	\$ 981,248
Adult vacations	336,307	412,210
Retreats	 390,801	288,678
	\$ 1,917,620	\$ 1,682,136