Financial Statements

BRONX HOUSE - EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP)

October 31, 2014

BRONX HOUSE EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP) FOR THE YEAR ENDED OCTOBER 31, 2014

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Leaf, Miele, Manganelli, Fortunato & Engel, PLLC CERTIFIED PUBLIC ACCOUNTANTS

L. R. Leaf
A. D. Manganelli
L. Miele
P. K. Engel
M. A. Fortunato
S. D. Hagaman
W. F. Murphy
G. Esposito
D. J. Saltzman

INDEPENDENT AUDITORS' REPORT

Bronx House - Emanuel Camps, Inc. (D/B/A Berkshire Hills Eisenberg Camp)
To The Board of Directors

We have audited the accompanying financial statements of Bronx House – Emanuel Camps, Inc. (a nonprofit organization D/B/A Berkshire Hills Eisenberg Camp), which comprise the statement of financial position as of October 31, 2014, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Bronx House – Emanuel Camps, Inc. (D/B/A Berkshire Hills Eisenberg Camp) To The Board of Directors

Auditors' Responsibility (Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the October 31, 2014 financial statements referred to above present fairly, in all material respects, the financial position of Bronx House – Emanuel Camps, Inc. as of October 31, 2014, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Adjustments to Prior Period Financial Statements

The financial statements of Bronx House – Emanuel Camps, Inc. as of October 31, 2013, were audited by other auditors whose opinion dated March 25, 2014, on those statements was qualified because the Organization had expensed certain capital assets as discussed in Note 3 to the financial statements. As discussed in Note 3, the Organization has restated its October 31, 2013 financial statements during the current year to recognize the capitalization at net book value of all material capital assets as of October 31, 2013 and November 1, 2012, and their related depreciation during the year ended October 31, 2013, in accordance with accounting principles generally accepted in the United States of America ("GAAP"). In addition, the October 31, 2013 financial statements were restated to reclassify Board designated unrestricted net assets from temporarily restricted net assets to unrestricted net assets – Board designated, in accordance with GAAP. The other auditors reported on the October 31, 2013 financial statements before the restatement.

As part of our audit of the October 31, 2014 financial statements, we also audited adjustments described in Note 3 that were applied to restate the October 31, 2013 financial statements. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review, or apply any procedures to the October 31, 2013 financial statements of the Organization other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the October 31, 2013 financial statements as a whole.

Leaf, Miele, Manganelli, Fortunato & Engel, PLLC Certified Public Accountants

New York, New York March 30, 2015

BRONX HOUSE-EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP) STATEMENTS OF FINANCIAL POSITION AT

		ОСТО	BEF	R 31,
		<u>2014</u>		<u>2013</u>
ASSETS				
Cash and cash equivalents	\$	952,921	\$	896,965
Grants receivable		18,270		41,580
Unconditional promises to give		6,900		-
Camp enrollment fee receivable		3,684		22,029
Camp fees and other receivable		11,831		
Prepaid expenses		27,611		24,553
Property and equipment, net of accumulated depreciation		243,935		136,365
Total Assets	<u>\$</u>	1,265,152	<u>\$</u>	1,121,492
LIABILITIES AND NET ASSETS				
Note payable	\$	20,353	\$	26,154
Accounts payable		49,311		32,065
Accrued expenses		21,650		16,722
Deferred revenue		117,823		105,724
Total Liabilities	_	209,137	_	180,665
Unrestricted Net Assets				
Undesignated		355,818		240,633
Board designated for reserve		700,197		700,194
	_	1,056,015		940,827
Total Liabilities and Net Assets	\$	1,265,152	\$	1,121,492

BRONX HOUSE-EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP) STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED

	OC	TOBER 31,
	<u>2014</u>	<u>2013</u>
Revenue and Support		
Grants	\$ 275,7	69 \$ 236,552
Contributions - public support	277,4	•
Camp enrollment fees	1,449,2	·
Camper fees and other miscellaneous revenue	134,9	
Total Revenue and Support	2,137,3	1,960,638
Expenses		
Program Services		
Summer Camp	1,226,9	1,000,824
Adult Vacation Center	681,5	
Total Program Services	1,908,4	1,602,041
Support Services	, ,	
Management and general	98,7	288,269
Fund-raising	14,9	8,000
Total Expenses	2,022,1	70 1,898,310
Increase in unrestricted net assets	115,1	88 62,328
Unrestricted net assets - beginning (restated)	940,8	878,499
Unrestricted net assets - end (2013 restated)	\$ 1,056,0	940,827

BRONX HOUSE-EMANUEL CAMPS, INC.
(D/B/A BERKSHIRE HILL EISENBERG CAMP)
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED OCTOBER 31, 2014
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED OCTOBER 31, 2013)

										October 31,	r 31,	
	Summer		Adult		Total	Management &	3 9 1			2014	2013	
	Camp	Vac	Vacation Center	<u> </u>	Programs	General	ı I	Fundraising		Total	Total	
Expenses												
Compensation	\$ 499,200	6/3	277,870	6/3	777,070	\$ 59,507	97 \$	11,104	⊘	847,681	777	777,504
Payroll taxes	38,975		21,695		60,670	4,646	46	867		66,183	09	60,421
Employee benefits	76,288		42,464		118,752	9,094	94	1,697		129,543	104	104,640
Professional fees	6,262		2,566		11,828	11,363	63	•		23,191	27	27,855
Office expense	3,334		2,223		5,557	2,069	69	38		7,664	9	689,9
Office rent	15,253		7,033		22,286	1,647	47	317		24,250	23	23,650
Telephone, computer, and internet	14,187		7,895		22,082	1,664	49	316		24,062	29	29,475
Seasonal help expense	49,171		31,438		80,609			0		80,609	11	71,926
Camp programs and entertainment	175,715		82,689		258,404		ä	1.5		258,404	224	224,553
Camp utilities	35,741		22,850		58,591		ű.	3		58,591	74	74,567
Camp supplies	140,849		66,282		207,131		r	*:		207,131	229	229,077
Camp education and seminars	4,942		3,160		8,102			15		8,102	9	6,963
Bank and credit card fees	13,863		12,754		26,617	`	831	772		27,725	26	26,571
Travel and meals	10,219		6,009		16,318	1	164	.,		16,483	7	7,325
Depreciation	14,311		13,166		27,477	õõ	828	286		28,621	16	16,643
Repairs and maintenance	61,867		36,921		98,788	6	866	I		99,786	109	109,745
Camp promotion	16,896		10,803		27,699			ı		27,699	17	17,195
Dues, licenses, and miscellaneous	2,597		2,597		5,194	5,194	4	I		10,388	10	10,955
Insurance	46,241		27,595		73,836	7	746	(6)		74,582	71.	71,011
Interest	1,004		472		1,476	•	 	907	-	1,476		1,545
Total Expenses	\$ 1,226,915	S	681,572	€9	1,908,487	\$ 98,781	22 S	14,902	6/9	2,022,171	\$ 1,898,310	310

The accompanying notes are an integral part of these financial statements.

BRONX HOUSE-EMANUEL CAMPS, INC. (D/B/A BERKSHIRE HILLS EISENBERG CAMP) STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED

		OCTOR	3ER	31,
		<u>2014</u>		<u>2013</u>
Cash Flows From Operating Activities	æ	115 100	•	(2.220
Increase in unrestricted net assets	\$	115,188	\$	62,328
Adjustments to Reconcile Increase In Unrestricted Net Assets				
To Net Cash Provided By Operating Activities				
Depreciation		28,621		16,643
(Increase) Decrease in:				
Grants receivable		23,310		(28,898)
Unconditional promises to give		(6,900)		-
Camp enrollment fee receivable		18,345		(9,631)
Camp fees and other receivable		(11,831)		
Prepaid expenses		(3,058)		3,476
Increase (Decrease) in:				
Accounts payable		17,246		(58,383)
Accrued expenses		4,928		(3,048)
Deferred revenue		12,099	_	35,191
Total Adjustments	_	82,760	_	(44,650)
Net Cash Provided By Operating Activities		197,948		17,678
Cash Flows From Investing Activities				
Purchase of property and equipment		(136,190)		(74,426)
Cash Flows From Financing Activities				
Repayments of long-term debt		(5,802)		(5,008)
Net increase (decrease) in cash and cash equivalents		55,956		(61,756)
Cash and cash equivalents - beginning of period		896,965		958,721
Cash and cash equivalents - end of period	<u>\$</u>	952,921	\$	896,965
Supplementary Information:				
Interest paid during period	\$	1,476	\$	1,545
Income taxes paid during period	\$		\$	-
Supplemental Schedule of Non-Cash Investing and Financing Activities:				
Property and equipment acquired and financed directly by long-term debt	<u>\$</u>		<u>\$</u>	31,262

NOTE 1 – NATURE OF ACTIVITIES

Founded in 1931, Bronx House Emanuel Camps, Inc. (the "Camp" or the "Organization" and D/B/A Berkshire Hills Eisenberg Camp) is a nonprofit charitable organization that owns and operates a camp located in the Berkshires on approximately 600 lakefront acres in Copake, New York for the purpose of enhancing camper personal development through its programs conducted in nature's setting and emphasizing Jewish values. The Camp fulfills its mission through the wisdom of Jewish teaching and the experience of group living to build a community that reflects Jewish values, but welcomes persons of all faiths as campers.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting:

The Camp maintains its accounts, as well as prepares its financial statements, on the accrual basis of accounting.

Basis of Presentation:

Financial statement presentation follows the provisions included in Financial Accounting Standards Board Accounting Standards Codification for "Not-For-Profit Entities", which constitutes generally accepted accounting principles in the United States of America ("GAAP") for non-profit entities such as the Organization. GAAP requires the Organization to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. At October 31, 2014 and 2013, the Organization had no temporarily or permanently restricted net assets.

Functional Allocation of Expenses:

The costs of providing the programs and activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Taxes:

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code, and qualifies for the charitable contribution deduction.

The Organization accounts for uncertainty in income taxes using a recognition threshold of more-likely than not to be sustained upon examination by the appropriate taxing authority. Measurement of the tax uncertainty occurs if the recognition threshold is met. Management has determined that there were no tax uncertainties that met the recognition threshold at the statement of financial position dates and no interest and penalties related to unrecognized tax benefits have been recognized in the Organization's financial statements.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes (Continued):

The Organization timely files federal Form 990 annually and the New York State annual registration as required. The Organization has no open filing years prior to October 31, 2011. No returns or registrations are presently under examination by the relevant authorities.

Use of Estimates:

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the dates of the financial statements, and reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Cash Equivalents:

For purposes of the statements of cash flows, the Organization considers all unrestricted highly liquid debt instruments with initial maturities of three months or less or investments in money market mutual funds to be cash equivalents.

Revenue and Support Recognition:

Contributions and grants received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Contributions and grants are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions and grants that have met donor-imposed restrictions in the same reporting period, if any, are reported as unrestricted.

Unconditional promises to give which occurred before year-end are recorded as receivables and are recognized as support in the statements of activities on a net realizable value basis. At October 31, 2014, the balance of unconditional promises to give has not been discounted because it is expected to be received within the near term.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Revenue and Support Recognition (continued):

Camp enrollment fees, camper fees and other event fees are recognized as revenue for the specific summer or event the fees are received. Such fees received in advance are recognized as deferred revenue.

Receivables:

The Organization uses the allowance method to determine uncollectible accounts. On a periodic basis, the Organization evaluates the receivables and establishes an allowance, if necessary, based on collection experience or management's analysis. At October 31, 2014 and 2013, no allowance was provided on any of the receivable balances, including promises to give.

Fair Value of Financial Instruments:

At the statement of financial position dates, the Organization's accounts include the following financial instruments: cash and cash equivalents, certain receivables, note payable, and accounts payable. The carrying value of cash and cash equivalents, certain receivables and accounts payable approximate their fair value because of their short-term nature. The carrying amount of the note payable approximates fair value because the related interest rate approximates market interest rates given the nature of the debt.

Donated Services:

The Board of Directors donates significant amounts of their time in program activities. The value of this contributed time is not reflected in the accompanying financial statements because it does not meet the criteria for recognition provided in GAAP. In addition, no objective basis is available to measure the value of such services.

Summarized Comparative Data:

The amounts shown for the year ended October 31, 2013 in the accompanying statement of functional expenses are included to provide a basis for comparison with October 31, 2014 and present summarized totals only. Accordingly, the October 31, 2013 totals are not intended to present all information necessary for a fair presentation in conformity with GAAP. Such information should be read in conjunction with the Organization's financial statements for the year ended October 31, 2013 from which the summarized information was derived.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Compensated Absences:

The Organization provides for the carryover of up to 5 days of unused vacation time beyond the year. Management's policy is to recognize this cost as paid rather than accrue for it at the statement of financial position dates because the amount is not considered material.

Reclassification:

Certain amounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

Date of Management's Review:

Management has evaluated all subsequent events from the financial statement date through March 30, 2015, the date the financial statements were available to be issued.

NOTE 3 – RESTATEMENT OF OCTOBER 31, 2013 FINANCIAL STATEMENTS

During the year ended October 31, 2014, management re-evaluated the prior implementation of its capitalization policy and identified certain assets with a net book value amounting to \$47,420 at November 1, 2012 (based on their estimated useful lives at the date they were placed into service) which had been incorrectly expensed prior to November 1, 2012. Also at November 1, 2012, management noted that certain unrestricted net assets had been improperly classified as donor temporarily restricted net assets. As a result, management has restated the Organization's net assets at November 1, 2012 by increasing total net assets by \$47,420 and classifying the entire balance of net assets at November 1, 2012 as unrestricted (\$700,130 of which has been Board designated for reserve at that date). Following through on management's recognition of depreciable assets at November 1, 2012, the increase in net assets for the year ended October 31, 2013 was reduced by \$9,773 from \$72,101 to \$62,328 primarily because of the restated increase in depreciation expense. Management also noted that the functional allocation of management and general expenses had been understated and misclassified as program services expense during the year ended October 31, 2013, and has been restated as noted below. In addition, during the process of restating the October 31, 2013 financial statements, management also noted a minor adjustment in the amortization of the note payable that also affected the balance of prepaid expenses. Lastly, there was no adjustment or recognition of income taxes related to the restatement of the Organization's October 31, 2013 financial statements.

NOTE 3 – RESTATEMENT OF OCTOBER 31, 2013 FINANCIAL STATEMENTS (CONTINUED)

The effect of the restatement on the Organization's financial position and changes in its net assets as of and for the year ended October 31, 2013 is as follows:

	As previously Reported	Restated
Prepaid expenses	\$ 28,633	\$ 24,553
Property and equipment, net of accumulated depreciation	98,199	136,365
Total assets	1,087,406	1,121,492
Note payable	29,715	26,154
Total liabilities	184,226	180,665
Unrestricted net assets	202,986	940,827
Temporarily restricted net assets	700,194	
Program services expense	1,730,382	1,602,041
Management and general	150,155	288,269
Total expenses	1,888,537	1,898,310
Increase in net assets	72,101	62,328
Unrestricted net assets - beginning	85,678	878,499
Temporarily restricted net assets – beginning	745,401	7.65
Unrestricted net assets -end	202,986	940,827
Temporarily restricted net assets - end	700,194	

NOTE 4 – CONCENTRATIONS OF CREDIT RISK

The Camp maintains its cash balances in accounts with various financial institutions. Such accounts are insured up to \$250,000 by the Federal Deposit Insurance Corporation at each financial institution. Cash balances in excess of federally insured limits at October 31, 2014 and 2013 approximated \$450,000. The Camp has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on its cash accounts.

NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment acquired is stated at cost. Donated property and equipment is recognized at fair value as of the date donated. Additions, renewals and improvements of property and equipment, unless of relatively minor amounts, are capitalized. Expenditures for maintenance and repairs are expensed as incurred. The cost of property and equipment retired or sold, together with the related accumulated depreciation is removed from the appropriate accounts, and the resulting gain or loss is included in the statement of activities. Depreciation of property and equipment is computed using the straight-line method over the estimated useful lives of the related assets, and is not recorded until the related asset has been placed into service.

The value of the approximately 600 acres of land owned by the Camp in addition to the value of the various residential, recreational, entertainment and dining facilities maintained on the Camp's property have never been capitalized in the Organization's financial statements, which is a departure from GAAP. However, management does not believe that the unrecognized remaining book value of the land and the facilities built thereon at the statement of financial position dates would be material to the financial statements given the 80 plus years the Camp has owned the land and the significant length of time that has elapsed from the time the facilities were erected. In addition, the Organization's capitalization policy is presently properly implemented (see Note 3).

A summary of the Camp's property and equipment recognized in the financial statements in accordance with GAAP is as follows at October 31, 2014 and 2013:

				Estimated
	<u>2014</u>		2013	Useful Lives
Vehicles	\$ 31,263	\$	31,263	5 Years
Building	13,727		-	27 Years
Camp fixtures	146,336		63,704	7 - 10 Years
Building and property improvements	54,280		38,237	10 - 15 Years
Machinery and equipment	33,196		22,407	5 Years
We bs ite	13,000	_		5 Years
	291,802		155,611	
Less: Accumulated Depreciation	47,867	_	19,246	
Total Property and Equipment	\$ 243,935	\$	136,365	

NOTE 6 – NOTE PAYABLE

The Organization has a note payable in monthly installments of \$606 that include interest per annum approximating 6% collateralized by one vehicle and maturing November 15, 2017. The maturities of the note payable for each of the next four years and in the aggregate amount to the following:

NOTE 7 - RENT AND LEASE EXPENSE

The Organization leases office space on a month-to-month basis at approximately \$2,000 per month. Rent expense for the office space for the years ended October 31, 2014 and 2013 amounted to \$24,250 and \$23,650 respectively. In addition, the Organization also leases a vehicle – vehicle lease expense for the year ended October 31, 2014 approximated \$6,000.

Lease commitments for the vehicle for each of the next five years and in the aggregate are as follows:

October 31, 2015	\$	2,820
2016		2,820
2017		1,410
2018		-
2019		
	<u>\$</u>	7,050

NOTE 8 – ADVERTISING EXPENSE

Advertising is expensed as incurred and amounted to \$27,699 and \$17,195 for the years ended October 31, 2014 and 2013, respectively.

NOTE 9 - MULTIEMPLOYER PENSION PLAN

The Organization participates in the "Retirement Plan for Employees of United Jewish Appeal-Federation of Jewish Philanthropies of New York, Inc. and Affiliated Agencies and Institutions (Part A)" (the "Plan"), which is a multiemployer pension plan. Contributions to the Plan are included in employee benefits on the statement of functional expenses, and amounted to \$35,303 and \$21,091 for the years ended October 31, 2014 and 2013, respectively.

NOTE 9 – MULTIEMPLOYER PENSION PLAN (CONTINUED)

The Employer Identification Number of the Plan is 51-0172429 and the three-digit plan number is 333. The Organization is not required to file an annual zone certification under the Pension Protection Act of 2006 (PPA) and disclosures concerning a financial improvement plan or a rehabilitation plan are not applicable.

The risks of participating in multiemployer pension plans are different from single-employer plans. Assets contributed to a multiemployer plan by one employer may be used to provide benefits to employees of other participating employers. If a participating employer stops contributing to the Plan, the unfunded obligations of the Plan may be borne by the remaining participating employers.

In addition to regular contributions, the Organization could be obligated to pay additional amounts known as a withdrawal liability, if a multiemployer pension plan has unfunded vested benefits and the Organization decreases or ceases participation in that plan. The Organization has not recognized any estimated withdrawal liability expense at October 31, 2014 and 2013.

NOTE 10 – MAJOR DONOR

Of the grants reported in the Organization's statements of activities for the years ended October 31, 2014 and 2013, approximately 75% and 90%, respectively, are attributable to grants made by the United Jewish Appeal — Federation of Jewish Philanthropies of New York, Inc.

NOTE 11 - CAMP ENROLLMENT FEES

The components of camp enrollment fees are as follows for the years ended October 31:

		<u> 2014</u>	<u>2013</u>
Summer camp	\$	839,641	\$ 802,011
Adult vacation		460,193	435,089
Retreats		149,390	193,127
	\$_	1,449,224	\$ 1,430,227